



## Public Consulting Group (PCG) has provided innovative programmatic support services to dozens of clients administering community-based rate setting initiatives nationwide.

For 30 years, PCG has partnered with states and providers to support cost reporting, rate-setting, and implementing Centers for Medicare and Medicaid Services (CMS) regulations and guidance. We have worked with government agencies and communitybased providers across the country to develop the critical financial and oversight functions necessary to ensure reimbursement rates are developed properly, consistently, transparently, and at appropriate reimbursement levels.

# We Understand the Unique Structure, Goals and Challenges of Community-Based Programs

Emerging out of the de-institutionalization movement, community-based care can offer a more effective, less expensive alternative to institutional settings. By developing strong partnerships and adapting to the specific needs of the communities they serve, community-based providers are uniquely equipped to provide a patient-centered, wholistic and preventative approach to care. Many community-based providers utilize critical non-medical resources like enrollment, transportation, vocational training, housing, and social supports to resolve environmental factors which can be barriers to population health.

Community-based providers are resourceful and resilient, but they need well-tailored reimbursement policies to remain sustainable. Many agencies have established legacy rates, but sometimes no knowledge of how the rates were established or whether the rates are appropriate given the recent movement to advance community-based service delivery reform efforts. PCG recognizes and understands this challenge and we will work with your agency, association, or provider system to develop rate setting solutions which consider these distinct challenges in order to establish appropriate reimbursement levels.

# PCG's Proven Rate Setting Approach

PCG's team of experts has experience supporting all aspects of the community-based rate setting process. Our six-step approach is aimed to balance the policy goals defined by the state program administrators with the resource needs of the provider community.



## INITIATION

- Identify need
- Define policy and programmatic goals
- Support legislative action (if needed)

## APPROVAL

- Draft SPA or waiver language and supporting documentation
- Obtain CMS approval

### IMPLEMENTATION

- Develop reporting requirements
- Define processes for collecting and reviewing data

## COMMUNICATION

- Engage key stakeholders
- Provide training and support

## **RATE SETTING**

- Review data from providers and state
- Calculate reimbursement rates

### **ONGOING MONITORING AND REVIEW**

- Review rates on an annual or ad-hoc basis
- Collect stakeholder feedback
- Maintain federal complaince

# We Offer Customizable Web-Based Cost Reporting Solutions

By leveraging technological skills and Medicaid programmatic acumen, our experienced team fully supports a wide variety of web-based cost reporting and cost settlement programs for states and providers from start to finish. This combination of technology and subject matter expertise sets PCG apart from other vendors. Whether building web-based applications to support county-run, community- based care programs, providing school-based cost reporting and cost settlement solutions, or establishing technology solutions to support emergency medical services (EMS) efforts, we have a proven track record in successfully implementing these services on both the state and local enterprise level.



### Widespread impact across a variety of programs.

PCG has implemented four distinct web-based reporting solutions to support 14 programs in twelve states.



#### Cost reporting made easy.

As a result of the enhanced ease of use and staff supports, PCG's agency partners have reported an increase in stakeholder participation and engagement.



#### Valuable savings to states.

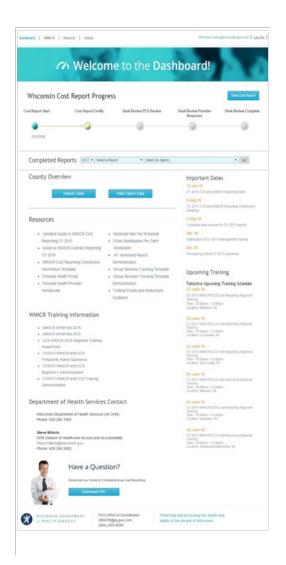
During the most recent cost reporting period, PCG's web-based reporting solutions resulted in greater than \$275M in federal reimbursement on behalf of our clients.

## Advantages of Choosing PCG's Web-Based Reporting Solutions

PCG has the flexibility and development acumen to accommodate the unique goals of each client and program. Our knowledgeable team can tailor a cost reporting solution to meet your needs – capturing a variety of cost information, calculations, review processes and reports. We can also incorporate data entry edits and built-in quality review protocols to ensure the accuracy and integrity of cost report submissions, while streamlining the review process and limiting input required from the agency administering cost reports.

#### PCG can work with you to:

- Build a comprehensive web tool for capturing the necessary financial and statistical data and for generating the tailored cost calculations.
- Design an intuitive user interface to enhance ease of use and reporting accuracy for providers completing reports.
- Provide an editable dashboard for program resources, updates and automated notifications.
- Ensure program oversight and monitoring efforts including customizable built-in edit checks.
- Produce a suite of standardized, interactive reporting tools for providers and stakeholders.
- Enhance program compliance and participation by providing knowledgeable staff to train, guide and support all users of our web-based solutions.



To learn more about Community-Based Rate Setting contact us today at info@publicconsultinggroup.com or 1-800-210-6113.

